

Things to Do: _____

Grand AM/VIBE Activity
10 Activities per Week



Grand Prix Activity
15 Activities per Week



Cadillac Activity
20+ Activities per Week

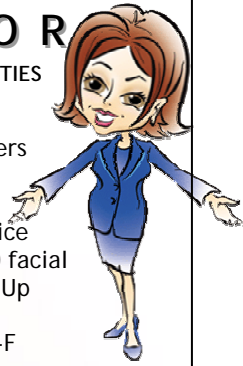


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DIRECTOR

INCOME PRODUCING ACTIVITIES

- 5 Unit Contacts
- 5 New Names & Numbers
- 1 New Unit Member
- 1 Personal Interview
- \$100 in Customer Service
- 1 Skin Care Class/\$100 facial
- Unit Interview/Follow Up
- Unit Guest Follow Up
- Call Hot Line 5 days M-F
#502-569-1771



Follow Up Calls:

1. _____
2. _____
3. _____
4. _____
5. _____

5 Unit Calls:

1. _____
2. _____
3. _____
4. _____
5. _____

New Names & Numbers

1. _____
2. _____
3. _____
4. _____
5. _____

Sales Calls:

1. _____ Amt: _____
2. _____ Amt: _____
3. _____ Amt: _____
4. _____ Amt: _____
5. _____ Amt: _____

Booking Calls:

1. _____ Date: _____
2. _____ Date: _____

Total Sales: _____ Total Miles: _____ No. of Bookings: _____ New Team Members: _____ # IPA's _____